

# PIERRE JUNIOR SAINT JUSTE

# PROFILE PERSONAL

I'd like to tell you about my career path, from my beginnings as a professional athlete, through my studies, right up to my professional experience.

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#### Langue

- French
- English (Advance)
- Spanish
- Deutsch (basic)

# Expertise

- Sales technics psychology
- Creativity
- Negotiation
- Critical Thinking
- Commercial
  Argument tact,
  Courtesy

# Experience

#### CM.com

Paris 2022 - 2023

Outbound - inbound/ cold calling / CRM Management / Appointment setting, support/ account management

#### Apple Inc

Barcelona February 2021 September 2021

Commercial Sales / Marketing

#### **Deustche Bank**

Barcelone 2020 - 2021

Analyst Market, Customer Consulting, Commercial

#### Professional footballer

2015 - 2018 Paris Fc 2010 - 2015 West Ham United Fc

2006 - 2010 Ipswich town

#### Education

# **Brunel University**

Bachelor Mathematics Financial

### Skills Summary

Word, Excel, Powerpoint 78 %

Commercial Argument act, Courtesy 86%

CRM Gestion 83%