

MATHIAS FRANCESCHI, MSc

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Date of birth: 04/07/1997
Actually in Paris, France

Nationality: French
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PROFESSIONAL SKILLS & INTEREST

- Adaptability
- Team spirit
- Management
- Problem solving

EDUCATION

- 10/20 – 07/21 **MSc - ESADE** **Barcelona, SPAIN**
Name of the course: MSc International Management
Core modules: Geopolitics, Corporate Finance, Int. Marketing strategies, Int. Business Strategy, Cross Cultural Management, Global Operations, Non-Marketing Strategy
- 09/16 09/20 **BBA ESSEC** **Paris, FRANCE**
Name of the course: ESSEC Global BBA
Core modules: Financial accounting, International Marketing, International Economics, Communication and media, Brand Manager

INTERNSHIP AND WORK EXPERIENCE

- 07/21 – Now **Project manager – STELLANTIS** **Paris, FRANCE**
4th car manufacturer worldwide / merger of PSA & FCA
• Deployment of charging infrastructure of electric vehicles across Europe
• Supporting the transition to 100% electric strategy of the group by implementing and developing an adapted network of charging stations on STELLANTIS European sites.
• Developed variety of tools to improve the global project process
- 07/19 – 12/19 **Sales representative – Italians do it Better** **Paris, FRANCE**
High-quality italian products / FMCG.
• Opportunity to develop growing business of a french start-up by implementing products in hundreds of supermarkets in Paris area.
• Assisted as sales representative on implementation, negotiated with supermarket managers, developed customer relationships. Supervised the Northern part of Paris (approx.: 300 clients).
• Gained transferable business skills including team working, self-organization and developing excellent customer service through good listening skills and solution focus.
- 06/17 – 08/17 **Sales Team – Neubauer** **Paris, FRANCE**
1st car dealer in Paris area
• Assisted sales team advising customers, organized car testing, coordinated fleet of a dozen of shops.
• Acquired experience in CRM, improved my soft skills such as team working, adaptability and self-organization

EXTRA CURRICULAR ACTIVITIES

- 07/18 – 08/18 **Volunteering – ESPOIR COLMAR** **Colmar, FRANCE**
• Sorted donated objects to resell them and generate incomes for the association.
• Supported (cooking cleaning, taking care of animals) in a farm destined to people in rehab
- 06/18 – 07/18 **Volunteering – ALDEA YANAPAY** **Cusco, PERU**
• Set up activities for children
• Helped children with homework
• Participated in the construction site of a second school

ADDITIONAL SKILLS AND ACHIEVEMENTS

LANGUAGES: French (native), English (fluent), Spanish (fluent), Italian (intermediate), Chinese (beginner)

IT SKILLS: Confident with PowerPoint, Excel, word, Microsoft Teams, Adobe: Photoshop

SOCIAL MEDIA: Active user of LinkedIn, Instagram, Twitter, and Facebook

INTERESTS: •**DISCOVER:** Travelled in more than 30 countries and lived in 5 different countries: FRANCE, SPAIN, ITALY, UK, FINLAND

•**SPORTS:** Captain of Football, Tennis and Golf teams.

•**AUTOMOTIVE**

DRIVING LICENSES: Car for 7 years and currently going through the motorcycle license